



#### FESPAK Engineering Solutions (Pvt.) Limited



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### **INTRODUCTION**

➢ FESPAK Engineering Solutions (Pvt.) Limited constitutes a group of professionals involved in turn key project executions, engineering solutions & services provider, imports, local sales / purchase, indenting, marketing, business promotion of Electrical Engineering Products used for Electrical Energy Transmission, Distribution, Control, Protection and Automation.

>We are committed to deliver high quality solutions and services to our valued customers.

➤The team members of company have vast experience of almost 15 years in Sales, Marketing, After Sales Services, Project Execution/Management & Maintenance.





#### **SLOGAN**









#### Quality

"FESPAK is committed to provide customers with defect-free products through our strategy of selecting world renowned leading manufacturers. Quality shall, in every case, take precedence over quantity. This commitment to quality applies not just to our offered products, but to everything we do".

#### **Availability to Customers**

"The best products and services are useless if they are not available when and where someone needs them. FESPAK's commitment to availability extends throughout the organization, at all levels for our valuable Customers".

#### Service

"FESPAK is committed to support our Supplied products and Solutions to customers through industry-leading technical services techniques, technical support and training, prompt and accurate answers to questions and handling of transactions, and timely follow-up on all matters".

#### Innovation`

FESPAK's commitment to innovation means that we will evaluate and incorporate new technologies into our offered products and services continuously to improve values of our Solutions from our customers. FESPAK does not search for avant-garde technologies purely for the sake of change, but instead embraces innovations and solid solutions that make a difference.

#### Performance

"I learned the value of hard work by working hard."





Profitable growth through fast & efficient Customer Service, Innovation, Quality & Commitment.

Committed to deliver high quality products, solutions to the valued customers.

Create new possibilities for the future, share and build upon each other knowledge.

Closely work with our customers in an open collaborative way. We react fast & flexible to their changing needs.

We offer superb services to our valuable customers.

Created a professional working environment to our team members where talented people develop.

Create a culture in which employees understand their responsibilities and feel comfortable raising concerns without any fear.

Committed to promote our culture with a strong focus on ethics, Work - life balance and integrity.





#### PROFILE







#### Safdar Gulzar Sheikh

- Chief Executive
- 15 Years Experience

#### Sheikh Javaid Iqbal

- Director (Operations)
- 18 Years Experience

#### Raja Mudassar Bilal

- Executive Director (Sales & Marketing)
- 6 Years Experience

#### Malik Muhammad Raza

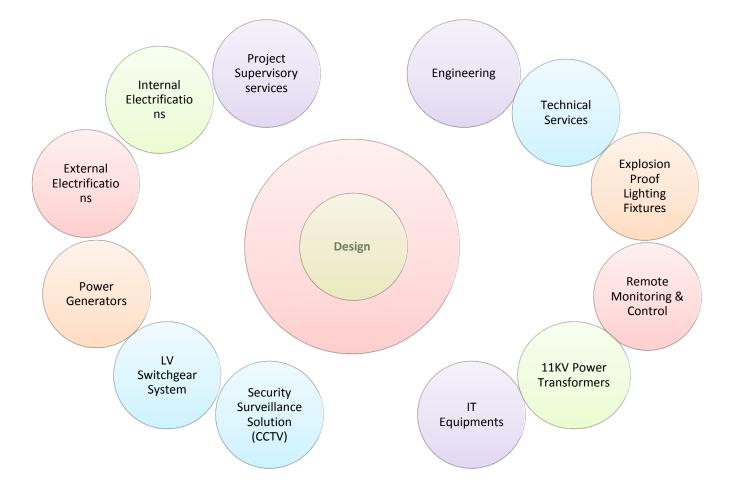
- Executive Director (Technical)
- 5 Years Experience







#### **WE OFFER**







Internal/External Electrification Work on Turn-Key basis for Commercial/ High-rise Buildings, Allied & Process Industries, Housing Societies, Earthing & Lighting Protection Systems

Supply, Installation, Testing & Commissioning of 11-kV Transmission Lines/ Switchgear, Distribution Transformers, LV Switchgear/PFI, Power Generators, ATS/AMF Panels, Synchronization/Load Management & Phase Reversal Panels

Supply, Installation, Testing & Commissioning of AVR, UPS Systems, CCTV & Access Control Systems, and Datacenters/ IT Equipment

Supply, Installation, Testing and Commissioning of Complete Data Centre Equipment including UPS Systems, Data Racks, PDU, In-Row and Rack Cooling Systems, environment management systems, access control Systems etc.

General Order Supplies related to Electrical Power Equipment's





### **QUALITY POLICY**







FESPAK Private Limited is a turnkey solution provider to Power Transmission, Distribution, Protection, Control and Automation for Utilities customers. FESPAK aims to ensure Quality and EHS compliant behavior within our market while satisfying the needs of our customers, the community, our workforce and other stakeholders

The policy states our commitment to quality, safety and the environment in all areas of work in the design, project management, engineering, installation, commissioning and maintenance of equipments for our customers, At all times, at FESPAK:

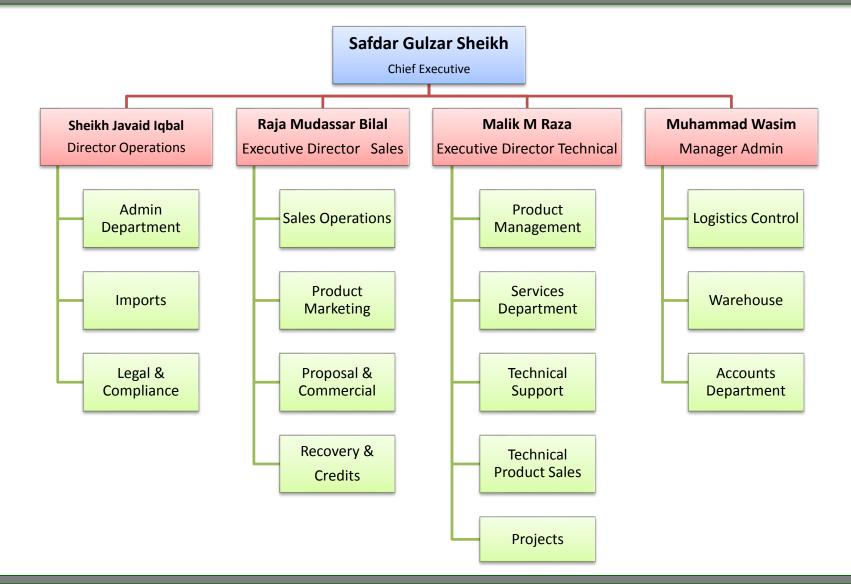
- We aim for a safe work environment with zero accidents and a negative environment impact.
- We care about and work to control and reduce our impact on the environment, through reducing pollution, minimizing waste production and the consumption of energy and water.
- We regard customer satisfaction as the measure of quality and we aim for continuous improvement in our performance.
- We are committed to complying with relevant environmental, occupational, health and safety laws, regulation, codes of practice and standards and in their absence apply internal standards.
- We encourage our employees, business partners, customers and contractors to contribute to our success in QEHS through an effective consultation and communication process.
- We have in place Management Systems that defines the processes to implement quality, protect environment, provides safe workplace and to meet our customer's requirements.
- We provide suitable and sufficient resources, objectives, & targets, information and education to support our QEHS Policy.

Managers have the authority and responsibility to develop, in consultation with workforce, necessary processes and procedures and are responsible for their implementation. Individuals have a responsibility to follow such processes and procedures. No manager may be relieved of any part of their responsibility for quality, safety and the environment; these are operating functions and cannot be transferred.





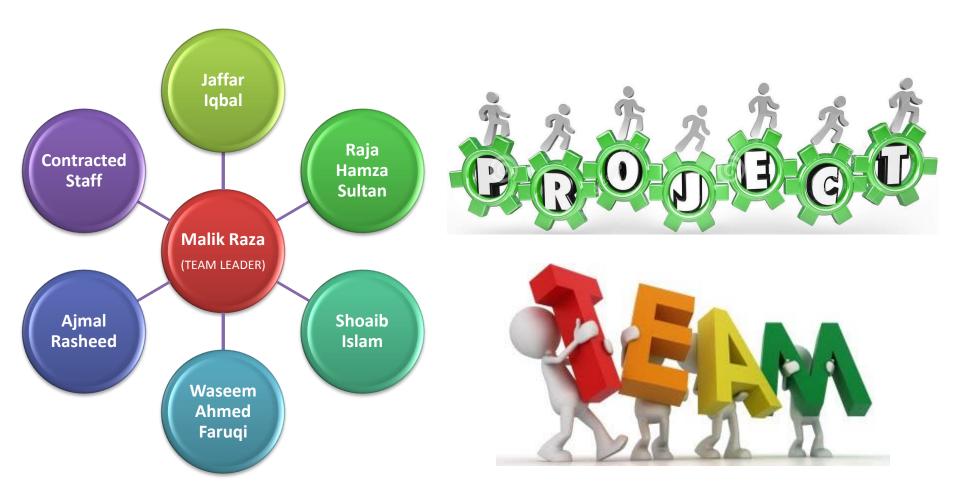
### **ORGANIZATIONAL CHART**







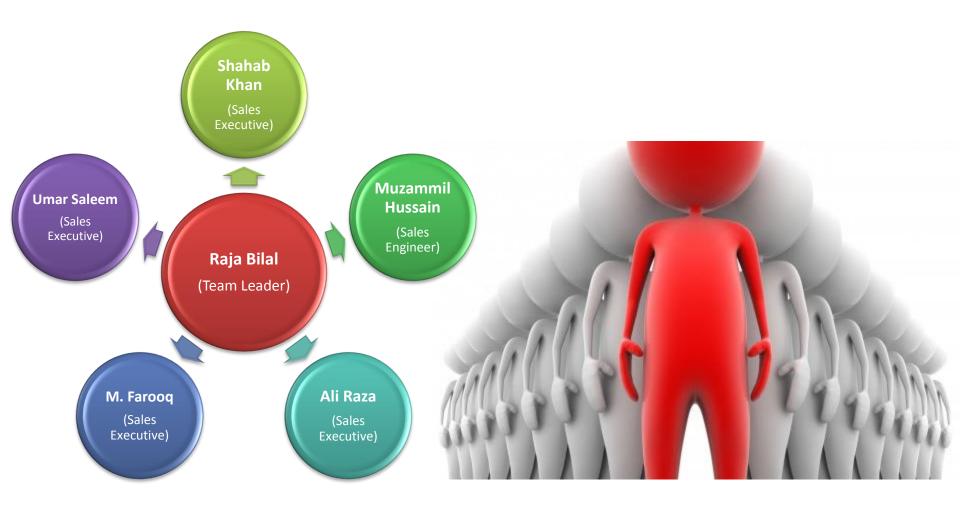
#### **PROJECT TEAM**







#### **SALES TEAM**







ACB (Air Circuit Breaker) MCCB Adjustable MCB (Miniature Circuit Breaker) MPCB (Motor Prot. Circuit breaker) Magnetic Contactor Thermal Overload Relay Industrial Glass Relay Frequency Inverter Soft Starter LBS & Changeover Switches Bus way System

- Europe Europe
- Europe
- . China
- Europe
- Europe
- Europe
- Japan
- Europe
- Europe
  - . USA / China









Power Busway Systems RMU (Ring Man Unit) Dry Type Transformers

- China
- China
  - China



Channel Partners







Industrial Plugs & Sockets Cable Reels Thermo Plastic DBs

Spain Spain Spain

-









Automatic Voltage Regulator (AVR) (STATIC & SERVO) Uninterruptable Power Supply (UPS) Power Industrial Rectifiers / Chargers (Single Phase & Three-Phase, AC/DC)

- Turkey
- Turkey
- Turkey









Security Surveillance Solution (CCTV)

Security Control room,

**Estimation Commissioning** 

Installation Management.

After Sale Services

Multinational Brands, National Brands





#### Providing Customized and Integrated Solutions for SECURITY & Surveillance



### **TOOLS & EQUIPMENTS**

Sr. No.	Description	Last Calibration Date	Qty.
1	Secondry Injection Tester	June 30, 2017	1
2	ACB Test Unit (Entelligaurd)	June 30, 2017	1
3	Phase Sequence Tester	June 30, 2017	1
4	Earth Resistance Tester	June 30, 2017	1
5	Battery Testing Unit	June 30, 2017	1
6	Capacitance Meter	June 30, 2017	1
7	Multimeters	June 30, 2017	3
8	Machanical Tools Kit	June 30, 2017	3
9	L-Key Sets	June 30, 2017	4
10	Screw Driver Sets	June 30, 2017	4
11	CCTV Cable Testing Meter	June 30, 2017	2
12	RG Cable Tester	June 30, 2017	2
13	RJ 45 Tester	June 30, 2017	2
14	Adjustable Height Ladder	June 30, 2017	1
15	Water Base Level Unit	June 30, 2017	2
16	Movable Energy Meter Unit	June 30, 2017	1
17	Electrical Testing Unit	June 30, 2017	1





### **Major Customers**

**OEM** POWERTECK SWITCH GE AR SERVICES Witch de Car Services Witch de Car Services Witch de Car Services Witch de Car Services PE TECHNIQUE Electric Engineering Genera WITCHGEAR ENGINEERIN **TELECOM** ZONG<sup>4</sup> Optel Mobilink INNEXIV **ALLIED & MANUFACTURING INDUSTRY** Maqsood Flour & IZHARSIELL (PVI) LID. P&G **COMMERCIAL BUILDINGS** METRO EMPORIUM

#### **GOVERNMENT & DEFENSE**







### **Major Projects Executed**

Sr. No.	Customer Name	Scope of Work	Value (Rs.)
1	Defense Science & Technology (DESTO) Islamabad	Supply of MCBs, MCCBs, ACBs, LBS, Mag. Contactors & Switchgear accessories	3.21 (M)
2	Beacon House School Systems	Supply, Installation, Testing & Commissioning of LT Switchgear, Synchronizing Panels, Cable Trays, ATS/AMF Panel, PDBs & LDBs	7.55 (M)
3	Chashma Nuclear Power Plant Chashma (CHANUPP)	Supply, Installation, Testing & Commissioning of 20-kVA UPS Systems, Cable Trays & LT Switchgears	4.26 (M)
4	Royal LPG Lahore	Supply of MCBs, MCCBs, ACBs, LBS, Mag. Contactors & Switchgear accessories	1.65 (M)
5	Innexiv Private Limited	Supply of Remote Monitoring DBs with Control and Protection Relays for BTS Sites	6.89 (M)
6	Bestway Cement Limited	Supply, Installation, Testing & Commissioning of LT Switchgear	7.23 (M)
7	Chashma Nuclear Power Plant Chashma (CHANUPP)	Supply, Installation, Testing & Commissioning of 200-kVA DG Set, Power /Control Cables, Cable Trays & LT Switchgears	11.33 (M)
8	Chashma Nuclear Power Plant Chashma (CHANUPP)	Supply, Installation, Testing & Commissioning of 50-kVA DG Set, Power /Control Cables, Cable Trays & LT Switchgears	2.88 (M)
9	National Development Complex (NDC)	Supply of MCBs, MCCBs, ACBs, LBS, Mag. Contactors & Switchgear accessories	2.92 (M)
10	National Development Complex (NDC)	Supply of 10-kVA UPS	1.66 (M)
11	Safe City Lahore (PPIC) Project Government of Punjab	Supply of MCBs, MCCBs, ACBs, LBS, Mag. Contactors & Switchgear accessories	38.62 (M)
12	Emporium Mall Lahore	Supply, Installation, Testing & Commissioning of Distribution Boards	8.93 (M)
13	Emporium Mall Lahore	Supply of Industrial Plugs and Sockets	1.13 (M)
14	Izhar Steel Private Limited	Supply of MCBs, MCCBs, ACBs, Mag. Contactors, Industrial Plugs and Sockets and DBs	2.71 (M)
15	Nishat Hotel Gulberg Lahore	Supply, Installation, Testing & Commissioning of 2-kVA UPS Systems for Rooms & Distribution Boards	3.25 (M)







#### **Major Projects Executed**

Sr. No.	Customer Name	Scope of Work	Value (Rs.)
16	Defense Science & Technology (DESTO) Islamabad	Supply of Explosion Proof Lights, Explosion Proof Power/Light Switches, Explosion Proof Junctions Box & Conduits	1.77 (M)
17	Works and Services Organization (WASO, PAEC	Supply, Installation, Testing and Commissioning of Power Busway Systems (GE) with Allied Material	4.08 (M)
18	Works and Services Organization (WASO, PAEC	Supply of MCBs, MCCBs, ACBs, Mag. Contactors & Switchgear Accessories (Multiple Projects)	35.00 (M)
19	Proctor & Gamble Pakistan Limited	Supply of MCBs, MCCBs, ACBs, Mag. Contactors & Switchgear Accessories	1.36 (M)
20	Defense Science & Technology (DESTO) Islamabad	Supply, Installation, Testing and Commissioning of Air-Conditioners (Acs)	8.65 (M)
21	Mughal Steel Limited	Supply of MCBs, MCCBs, ACBs and Mag. Contactors	2.61 (M)
22	University of Lahore (Islamabad Campus)	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	4.23 (M)
23	University of Lahore (Sialkot Campus)	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	2.73 (M)
24	DRC Data Center (Lahore)	Supply of MCBs, MCCBs, ACBs, Mag. Contactors	2.12 (M)
25	Masood Floor & General Mills Lahore	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	3.68 (M)
26	Matella Floor & General Mills	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	2.96 (M)
27	PAEC General Hospital Quetta (WASO)	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	3.12 (M)
28	PINSTECH, PAEC, Nilore Islamabad	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	1.62 (M)
29	Izhar-Manno Delevopers Lahore	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	2.26 (M)
30	Izhar Dream gardens Lahore	Supply of MCBs, MCCBs, ACBs, Mag. Contactors and Switchgear Accessories	4.47 (M)





#### **Authorization Certificates**



GE Energy Management

Ashley M. Bolender, Esq. Channel Contracting Leader GE Global Operations

US Shared Service Center 191 Rosa Parks Street Cincinnati, Ohio 45202

April 20, 2017

Fespak Engineering Solution Office #2, 3<sup>rd</sup> Floor, Islamabad Arcade, G-11 Markaz, Islamabad, Punjab, 44000, Pakistan

#### AUTHORIZED DISTRIBUTOR APPOINTMENT ADDENDUM NO. MEPA-FE16-0059357

Dear Channel Partner,

GE hereby confirms the appointment of Fespak Engineering Solution as an authorized Distributor per the Authorized Distributor Appointment Addendum referenced above.

The term of these agreements is from October 1, 2016 to September 30, 2017.

The GE Products covered under this Agreement include:

Industrial Solutions - Electrical Distribution - Electrical Components

Industrial Brks/Sftw/Meters

The territory for the authorization covers: Pakistan Region.

This authorization letter is not intended to be legalized or registered with relevant local governmental authorities.

Regards,

Ashley M. Bolender

Ashley M. Bolender

General Electric Company



 
 POWER ELEKTRONIK SANAYI ve TICARET A.S.

 Center: Armağanevier Mis Gamayou Cd. Jekejk St. No.12 UMRANIYE – ISTANISUL/TURKEY

 Tel: +90.216.481 68 09 / Fax: +90.216 481 68 09

 Web: www.powerelektronik.com.tr

 E-mail: info@gowerelektronik.com.tr



Ref. No: -LOA-FESPAK-001

Date: 09th. June 2017

#### To Whom It May Concern

 Subject
 :Letter Of Authorization

 From
 **:POWER ELEKTRONIK SAN. VE TİC. A.Ş.** 

 Armağanevler Mh. Samaryolu Od. İpekçi Sk. No:12 UMRANIYE – İSTANBUL / TURKEY

 Tet. +90 216 481 66 99

We "POWER ELEKTRONIK SAN. VE TIC. A.S.", Certify that FESPAK LTD. Head Office: Office # 8, 1st Floor, Justice Arcade, I&T Centre, G-10/4, Islamabad, Pakistan, T: +92 51 235 1442 F: +92 51 235 1443 E: imfo@fespakid.com

As our authonized partner for local tenders for our product UPS, Generators, Battery Chargers, Voltage Stabilizers, Batteries, PFC units,Inverters,Converters which "Designed, manufactured & Supplied " by us with all its associated services.

Start date :09th June 2017 End date :09th June2018

Renewal : Automatic on expiry of each term and as per terms mentioned in the Distributorship Agreement.

Product(s) & Services: UPS, Generators Battery Chargers, Voltage Stabilizers, Batteries, PFC units, Inverters, Converters including but not limited; for all design, Engineering, Technical, Project management, consultancy and services & support for all sectors.

Territory of operation of this agency: Islamabad, Pakistan

Yours Truly Authorized signatory Kamran RAHMAN Business Developer

KAMIZAN RAHMAN

POWER ELEKARONIK SAN, de TIC A.S. Amaganevie MM, Suwanyolu Gal. ipekci Sk. Me: 12 Omranye (St.) Tel-970 216 481 66 99 Bals: 90 216 481 66 99 Tic Sic.No:522153 Omrantye V.D:732 073 9691





#### **Authorization Certificates**

# famatel PROFESSIONAL



**CERTIFICATE 2017** 

WE AUTHORIZE TO:



#### **FESPAK Engineering Solutions (PVT) LTD**

AS AUTHORIZED DEALER IN PAKISTAN FOR SELLING AND DISTRIBUTING OUR PRODUCTS SUCH AS INDUSTRIAL ENCLOSURES, BOXES AND INDUSTRIAL PLUGS AND SOCKETS

Signed by: Óscar Marco Export Area Manager Fabricación de Materia Fabricación de Materia C(Vapor 12-14 - P.I. La Ferrela 08110 Montcada I Réviac (Barcelona) CIF: ES A59737676





#### **PEC & ISO Certificate**

Serial No. 368108 PEC-11 **PAKISTAN ENGINEERING COUNCIL** License No: 9926 Category: C4 Validity: 30<sup>th</sup> June, 2018 LICENCE OF PAKISTANI CONSTRUCTOR/OPERATOR (Under the bye-laws of Pakistan Engineering Council 1987) This is to certify that M/s FESPAK ENGINEERING SOLUTIONS PVT LTD (Licensee), with its registered office at OFFICE#8,1ST FLOOR,JUSTICE ARCADE,I & T CENTRE,G-10/4, ISLAMABAD has/have been licensed under Construction and Operation of Engineering Works Bye-laws 1987, until the validity date to construct/operate engineering works, the construction/capital cost of which does not exceed Rs. 200 (TWO HUNDRED) million provided the licensee fulfils all the qualification requirements prescribed by Client or Employer for a particular engineering work; and subject to the licensee continuing to fulfill all the requirements of the bye-laws. Field of Specialization EE04 - EE05 - EE06 - EE07 - EE08 - EE11 (General Electrical Works and solar works) - (SIX ONLY) (Specialization Code Nos. for detail see overleaf) Date of Issue : April 9, 2017 (Islamabad)

> Registrar Pakistan Engineering Council Islamabad.

- This license is valid upto 30-06-2018 and shall be renewed before 30th September 2018 without late payment surcharge. However, application for 2018-19 for renewal may be submitted to the Council after 5th May, 2018.
   The employer must ensure employment of engineers whose names are mentioned on beckeide of the license. The Consulting Ferninger (the Ferninger Incharge in case the
  - Submitted to the Council after 3th May, 2018.
     Simmitted to the Council after 3th May, 2018.
     The council after 3th May, 2018.
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     The council after 3th May, 2018.
     Constructor Coperator and inform the Council accordingly.
     Owner(s) of the firm shall be held responsible, if any information, document or paper submitted by him/them is found incore for forged.
    - Owner(s) of the firm shall be held responsible, if any information, document or paper submitted by him/them is found incorrect or forged.

Certificate of Approval

**Quality Management Systems** 

FESPAK Engineering Solutions Private Limited

Office # 02, 3rd Floor, Islamabad Arcade, G-11 Markaz Islamabad, Pakistan

has been assessed and found to meet the requirements of

ISO 9001:2008

The certificate is valid for the following scope of operations:

"Supply, Installation, Testing and Commissioning of Internal/External Electrification (Power Distribution, Control and Automation), CCTV System, Fire Alarm System, UPS Systems and AVR's"

Authorised by:

CATI

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the will

Stan Wright Chief Executive

Date of Certificate Issue: 28 February 2016

Certificate Valid Until: 27 February 2017 Surveillance audit before 28 January 2017. Certified since 28 February 2016. This certificate is the property of DAS Certification and remains valid Subject to satisfactory annual Surveillance Audits.



db)

UKAS

Certificate Number: DAS 96194769/19/Q

SN Registrars (Holdings) Limited Trading as DAS Certification Ltd & QEC Certification Ltd.

Registration House, 22b Church Street Rushden, Northamptonshire, Nn10 9YT, UK Company No: 0765067 Email: info@dascertification.co.uk Web: www.dascertification.co.uk

ote: This certificate is not a legal document and can not be used for legal purposes. The certificate remains the property of DAS Certification to whom it must be returned on requi

info@das.com.pk www.das.com.pk







#### **ICCI & INC. Certificate**

Book No.B 06212	Serial No.B 621170
MEMBERS	SHIP CERTIFICATE
Name & address of Chamber Association	Islamabad Chamber of Conmerce & Industry Awan-e-Sanat-o-Tilarat Road.Mauve Area.G-8/1.Islamabad-Pakistan Tel. +92-51-2335532,2253145 Fax +92-51-2252950 Email: Linciphania.net.pk, www.iccl.com.pk.
(Affiliated with the Feder	ation of Pakistan Chambers of Commerce & Industry)
CERTIFIED thatM	I/s. FESPAK ENGINEE RING SOLUTIONS (PVT) LTD. (name and address of Member Firm / Company)
	ADE, I & T CENTRE, G-10/4, ISLAMABAD
G.S.T. No 32-77-8761-122-91	
Association	CPI=1/04
	shall be valid upto the <b>31st March 2018.</b> unless pefore 31st March 2018 (date)
	/ GST Registration authority / Scheduled Bank
concerned.	Given on this
of 18hamber	Signature of Secretary General
Association	Countersigned by "Khalid Rabal Malik gnation) President







#### **Tax Certificate**

Details		Page 1 of 1						
FBR	Taxpayer Online Verification	on	_					
		Date : 10-11-2016		-	-	A THE OTHE	4	and T No.192
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NTN/FTN	7103411-8 Category COMPANY				FOR	M NO. 32-A	Trea	e Bank of Pakistan
Name	FESPAK ENGINEERING SOLUTIONS (PVT.) LIMITED			5. "	Challon of	cash paid into t		e Bank of Pakistan
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			-	designation	particulars			
Business/Branches	Sr. Business/Branch Name Business/Branch Address	STRN	By whom tendered	and address	of the	Amount	Head of	Other to
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https://e.fbr.gov.pk/Registration/searchDetail.aspx?rand=0.21182631553674647&crup=5... 10-Nov-16





## LOCATED AT



Email: info@fespakltd.com : Web: www.fespakltd.com



